(Incorporated in Malaysia)

QUARTERLY REPORT

Quarterly report on consolidated results for the financial quarter and twelve months ended December 31, 2014

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE QUARTER AND TWELVE MONTHS ENDED DECEMBER 31, 2014

		INDIVIDUAL 4 TH	QUARTER	CUMULATIVE 4 TH	QUARTER
		31/12/2014	31/12/2013	31/12/2014	31/12/2013
		RM'000	RM'000	RM'000	Audited RM'000
	Continuing operations	7(10/000	1111000	1111 000	KIVI 000
1	Revenue	1,380,295	1,277,065	5,339,481	5,085,623
2	Operating expenses	(1,357,198)	(1,240,371)	(5,260,513)	(4,993,552)
3	Other operating income	812	95,591	4,088	102,857
4	Profit from operations	23,909	132,285	83,056	194,928
5	Finance cost	(701)	(882)	(2,641)	(4,483)
6	Profit before taxation	23,208	131,403	80,415	190,445
7	Taxation	(5,931)	(3,708)	(20,504)	(19,274)
8	Profit for the period from continuing operations, net of tax	17,277	127,695	59,911	171,171
9	Discontinued operations Profit from discontinued operations, net of tax		621	-	7,171
10	Net profit for the period	17,277	128,316	59,911	178,342
11	Other comprehensive income : - Currency translation differences arising from consolidation - Fair value changes on available for sale financial assets	16 -	1 (34)	8 -	18 (34)
12	Total comprehensive income	17,293	128,283	59,919	178,326
13	Net profit attributable to: Owners of the parent Non controlling interest	17,277 -	128,012 304	59,911 -	174,828 3,514
	Net profit for the period	17,277	128,316	59,911	178,342
14	Total comprehensive income attributable to : Owners of the parent Non controlling interest	17,293 -	128,013 304	59,919 -	174,812 3,514
	Total comprehensive income	17,293	128,317	59,919	178,326
15	Earnings per share (EPS) based on item 13 above (See Note 1 below) (i) EPS attributable to owners of parent (ii) EPS from discontinued operations attributable to owners of the parent	10.96	81.20	38.00	110.89
	(iii) EPS from continuing operations attributable to owners of the parent	10.96	80.99	38.00	108.57

Note:

The unaudited Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the audited annual financial statements for the year ended December 31, 2013 and the accompanying explanatory notes attached to the interim financial statements.

¹ The weighted average number of shares used in item 15 above is computed: 157,658,076 shares.

(Incorporated in Malaysia)

QUARTERLY REPORT

Quarterly report on consolidated results for the financial quarter and twelve months ended December 31, 2014

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2014

, ,	O AT DECEMBER 01, 2014		
		31/12/2014	31/12/2013
		Unaudited	Audited
		RM'000	RM'000
1	Non Current Assets		
	Property, plant and equipment	19,582	20,110
	Intangible assets	2,629	3,334
	Deferred tax assets	3,272	2,715
		25,483	26,159
2	Current Assets		
	Inventories	473,889	397,325
	Trade and other receivables	902,050	848,334
	Derivative financial instrument	79	210
	Deposits, bank and cash balances	93,916	111,995
	2 Specific, Ballit and Cacif Balances	1,469,934	1,357,864
		1,400,004	1,337,004
3	Total Assets	1,495,417	1,384,023
			1,001,020
4	Equity		
	Ordinary share capital	157,658	157,658
	Share premium	24,514	24,514
	Foreign currency translation reserve	68	60
	Retained earnings	291,393	266,955
	Equity attributable to owners of parent	473,633	449,187
	Equity attributable to owners or parent	475,633	449,107
5	Current Liabilities		
5	Trade and other payables	996,997	077 626
		990,997	877,636
	Derivative financial instrument	- 00 400	-
	Borrowings	20,100	52,195
	Taxation	3,832	4,716
		1,020,929	934,547
6	Non Current Liabilities		
O	Long term liabilities	855	289
	Long term liabilities	855	289
			203
7	Total Liabilities	1,021,784	934,836
,	Total Elabilition	1,021,104	
8	Total Equity and Liabilities	1,495,417	1,384,023
9	Net assets per share attributable to ordinary		
	equity holders of the company (RM)	3.0042	2.8491
	and and second or are considered to and		

The unaudited Condensed Consolidated Statement of Finance Position should be read in conjunction with the audited annual financial statements for the year ended December 31, 2013 and the accompanying explanatory notes attached to the interim financial statements.

(Incorporated in Malaysia)

QUARTERLY REPORT

Quarterly report on consolidated results for the financial quarter and twelve months ended December 31, 2014

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2014

	-	:	At	tributable to c	Attributable to owners of the parent	rent	Non	Total
1	Issued and fully paid ordinary shares of RM1.00 each	paid ordinary 11.00 each	Nor	Non-distributable	*	Distributable	interest	Equity
	No of shares	Nominal value RM/000	Share premium on ordinary shares RM/000	Available for sale reserve	Foreign currency translation reserve	Accumulated profits	W. W.	
TWELVE MONTHS ENDED DECEMBER 31, 2014								
At January 1, 2014	157,658	157,658	24,514	ï	09	266,955		449,187
Total comprehensive income for the period	•	ı	ī	Ţ	80	59,911	r	59,919
Dividends	T	ï	1	, T	ı	(35,473)		(35,473)
At December 31, 2014	157,658	157,658	24,514	т	89	291,393	v v	473,633
TWELVE MONTHS ENDED DECEMBER 31, 2013								
At January 1, 2013	157,658	157,658	24,514	34	42	108,562	18,055	308,865
Total comprehensive income for the period	•	1	,	(34)	18	174,828	3,514	178,326
Dividends	•		,	Ξ	t	(18,131)	(3,969)	(22,100)
Disposal of revalued property		,	•	1 -	1	1,696	٠,	1,696
Disposal of subsidiaries		ı	t.	1 .	1	ī	(17,600)	(17,600)
At December 31, 2013	157,658	157,658	24,514	1	09	266,955		449,187

The unaudited Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the audited annual financial statements for the year ended December 31, 2013 and the accompanying explanatory notes attached to the interim finanical statements.

(Incorporated in Malaysia)

QUARTERLY REPORT

Quarterly report on consolidated results for the financial quarter and twelve months ended December 31, 2014

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2014

FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2014		
	31/12/14 Unaudited RM'000	31/12/13 Audited RM'000
CASH FLOWS FROM OPERATING ACTIVITIES	1411000	KIVIOUU
Total comprehensive income attributable to owners of the parent	59,919	174,812
Adjustments for non cash flows:		
Depreciation	7,895	7,494
Amortization of trademark	985	976
Loss/(gain) on derivatives	131	(221)
Gain on disposal of property, plant and equipment	(244)	(99,798)
Written off property, plant and equipment	7	287
Gain on disposal of subsidiaries Interest income	(4.070)	(8,640)
	(1,278)	(714)
Interest expenses	2,641	4,483
Allowance/(write-back of) for impairment of trade receivables	236	(35)
Inventories written off Write back of inventory obsolescence	8,819	5,152
Accruals for post-employment benefits obligations	(301) 68	(137)
Income tax expenses - continuing operations	20,504	1,627
Income tax expenses - discontinued operation	20,504	19,274 2,517
Non-controlling interests		3,514
Net unrealised foreign exchange loss/(gain)	872	(460)
Other non cash items	-	4
Operating profit before changes in working capital	100,254	110,135
Changes in working capital:		
Inventories	(85,082)	(20.283)
Trade and other receivables	(53,103)	(20,283) (76,480)
Trade and other payables	124,300	85,780
Trade and other payables	(13,885)	(10,983)
Interest paid	(2,678)	(4,937)
Interest received	1,278	714
Tax paid	(22,794)	(24,377)
Post-employment benefit obligation paid	(5,109)	(6,958)
Net cash flow from operating activities	57,066	63,594
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property, plant & equipment	(7,568)	(14,671)
Purchase of intangible assets	(280)	-
Proceed from disposal of subsidiaries	-	6,862
Proceed from disposal of available for sale financial assets	-	70
Proceed from disposal of property, plant & equipment	271	124,586
Net cash flow from investing activities	(7,577)	116,847
CASH FLOWS FROM FINANCING ACTIVITIES		
Repayment of loans	(32,095)	(100,494)
Dividend paid	(35,473)	(22,100)
Net cash flow from financing activities	(67,568)	(122,594)
NET INCREASE/(DECREASE) IN CASH & CASH EQUIVALENTS	(18,079)	57,847
CASH AND CASH EQUIVALENTS B/F	111,995	54,148
CASH AND CASH EQUIVALENTS C/F	93,916	111,995
Note: Cash and cash equivalents comprise of:-		
Deposits, bank and cash balances	93,916	111,995
	93,916	111,995

The unaudited Condensed Consolidated Statement of Cash Flows should be read in conjunction with the audited annual financial statements for the year ended December 31, 2013 and the accompanying explanatory notes attached to the interim financial statements.

(Incorporated in Malaysia)

QUARTERLY REPORT

Quarterly report on consolidated results for the financial quarter and twelve months ended December 31, 2014 The figures have not been audited

SEGMENTAL INFORMATION

	Marketing &	:		
For the Twelve Months Ended December 31, 2014	<u>Services</u>	<u>Services</u>	Others	Consolidated
	RM'000	RM'000	RM'000	RM'000
Revenue				
Total revenue	2,399,072	2,879,263	61,146	5,339,481
Results				
Segment result	59,760	22,445	851	83,056
Finance cost				(2,641)
Taxation				(20,504)
Profit for the financial year			1	59,911
As at December 31, 2014				
Other Information				
Segment assets	737,130	626,909	19,557	1,383,596
Unallocated assets				111,821
Total assets				1,495,417
Segment liabilities	(377,661)	(523,644)	(3,296)	(904,901)
Unallocated liabilities				(116,883)
Total liabilities			l	(1,021,784)
			ı	
Capital expenditure	1,590	1,435	4,376	7,401
Depreciation	(2,087)	(2,273)	(3,535)	(7,895)

(Incorporated in Malaysia)

QUARTERLY REPORT

Quarterly report on consolidated results for the financial quarter and twelve months ended December 31, 2013

SEGMENTAL INFORMATION

ited	ntinuing erations RM'000		523	28	83)	74)	71										
Consolidated	Continuing operations RM'000		5,085,623	194,928	(4,483)	(19,274)	171,171										۲
Eliminations			(18,305)	(8.688)			I					co.					
Others	Continuing operations RM'000		61,952	105.070					Consolidated	RM'000		1,257,251	126,772	1,384,023	(782,379)	(152,457)	14,890 (7,494)
Logistics Services	Discontinued operations RM'000		18,305	9,688					Others	RM'000		17,601	ı		(2,469)		4,090 (3,468)
Logistics	operations RM'000		2,751,295	28,444					Logistics Services	RM'000		538,834			(451,354)		8,381
Marketing & Distribution Services	continuing operations RM'000		2,272,376	61,414				Marketing &	Distribution Services	RM'000		700,816			(328,556)		2,419 (2,455)
For the Twelve Months Ended December 31, 2013		Revenue	Total revenue	Segment result	Finance cost	Taxation	Profit for the financial year			As at December 31, 2013	Other Information	Segment assets	Unallocated assets	Total assets	Segment liabilities	Unallocated liabilities Total liabilities	Capital expenditure Depreciation



(Incorporated in Malaysia)

QUARTERLY REPORT

Quarterly report on consolidated results for the financial quarter ended December 31, 2014.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(I) Compliance with MFRS 134: Interim Financial Reporting

1. Corporate Information

The Company is a public limited company, incorporated and domiciled in Malaysia and listed on the Main Market of Bursa Malaysia Securities Berhad.

These condensed consolidated interim financial statements were approved by the Board of Directors on February 26, 2015.

2. Accounting Policies and Basis of Preparation

The unaudited condensed consolidated interim financial statements for the current quarter and twelve months ended December 31, 2014 have been prepared in accordance with MFRS 134 (Interim Financial Reporting) and Paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad. These condensed consolidated interim financial statements also comply with IAS 34 Interim Financial Reporting issued by the International Accounting Standards Board. The condensed consolidated interim financial statements should be read in conjunction with the audited financial statements of the Group for the year ended December 31, 2013.

The accounting policies and presentation adopted for the interim financial statements are consistent with those adopted for the annual audited financial statements of the Group for the year ended December 31, 2013. The new, revised and amended MFRS and IC Interpretations, which are effective for the financial periods beginning on or after January 1, 2014 did not have any material impact on the financial results of the Group.

The comparative figures in the consolidated statement of comprehensive income and Segmental Report for the comparative quarter and twelve months ended December 31, 2013 have been restated to exclude the results of the disposed subsidiaries DKSH Transport Agencies (M) Sdn. Bhd. and Macro Consolidators (M) Sdn. Bhd. and have been disclosed separately as discontinued operations in the consolidated statement of comprehensive income.

3. Disclosure of Audit Report Qualification and Status of Matters Raised

The auditors' report on the financial statements of the Group for the year ended December 31, 2013 was not qualified.

4. Seasonal or Cyclical Factors

The Group's segments cover primarily Consumer Goods and Healthcare businesses. Consequently, net sales are influenced by the festive seasons of Chinese New Year, Hari Raya, Deepavali, and Christmas.



(Incorporated in Malaysia)

QUARTERLY REPORT

Quarterly report on consolidated results for the financial quarter ended December 31, 2014.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

5. Unusual Items Affecting Assets, Liabilities, Equity, Net Income or Cash Flows

There were no unusual items affecting assets, liabilities, equity, net income or cash flows for the quarter under review.

6. Material Changes in Estimates

There were no material changes in estimates used to prepare these interim financial statements.

7. Changes in Debt and Equity Securities

There were no changes in debt and equity securities during the quarter under review.

8. Dividend Paid

The following dividend payment was made during the financial year ended December 31, 2014:

In respect of the financial year ended December 31, 2013:

a final single tier dividend of 9.5 sen per share, on 157,658,076 ordinary shares was paid on August 21, 2014

- a special single tier dividend of 13 sen per share, on 157,658,076 ordinary shares was paid on August 21, 2014

RM

14,977,517

20,495,550 35,473,067

9. Segment Information

The Group's segmental information for the financial twelve months ended December 31, 2014 and December 31, 2013 is presented separately in this interim financial report.



DKSH HOLDINGS (MALAYSIA) BERHAD (231378-A) (Incorporated in Malaysia)

QUARTERLY REPORT

Quarterly report on consolidated results for the financial quarter ended December 31, 2014.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

10. Profit before Tax from Continuing Operations

The following items are included in profit before tax from continuing operations:

	Current quarter ended		Cumulative Year-to-Dat ended		
	December 31, 2014	December 31, 2013	December 31, 2014	December 31, 2013	
	RM'000	RM'000	RM'000	RM'000	
Depreciation	2,153	1,860	7,895	7,494	
Amortization of trademark	253	244	985	976	
Loss/(gain) on derivatives	36	(200)	131	(221)	
Rental income	(71)	(13)	(275)	(126)	
Interest income	(217)	(405)	(1,278)	(714)	
Interest expenses	701	882	2,641	4,483	
Gain on disposal of property, plant and equipment	(117)	(99,479)	(244)	(99,798)	
(Write back)/allowance for impairment of trade	(20)	(000)		(2.7)	
receivables	(63)	(936)	236	(35)	
Inventories written off	2,764	1,151	8,819	5,152	
Allowance/(write back) of inventory obsolescence	(149)	1	(301)	(137)	
Gain on disposal of quoted/unquoted investment	-	-	_	-	
Impairment of assets	-	-	-	-	
Exceptional items	-	-	, -	-	

11. Valuation of Property, Plant and Equipment

Property, plant and equipment have been brought forward without amendment from the previous audited annual financial statements.

12. Material Events subsequent to the end of the Financial Period

There were no material events subsequent to the end of the period reported that have not been reflected in the interim financial statements for the twelve months ended December 31, 2014.

13. Changes in the Composition of the Group

There were no changes in the composition of the Group during the quarter under review.



(Incorporated in Malaysia)

QUARTERLY REPORT

Quarterly report on consolidated results for the financial quarter ended December 31, 2014.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

14. Related Party Disclosures

The following table provides information on significant transactions which have been entered into with related parties during the twelve months ended December 31, 2014 and December 31, 2013, as well as the balances with the related parties as at December 31, 2014 and December 31, 2013:

	Current twelve months ended	Preceding twelve months ended	Intercompar due from/	y balances - (to) as at
	December	December	December	December
	31, 2014	31, 2013	31, 2014	31, 2013
	RM'000	RM'000	RM'000	RM'000
Sale of goods and services:				
- related company (goods)	1,713	1,567	154	-
- related company (rental)	275	126	-	-
 related company (human resource and 				
information technology charges)	549	485	113	64
	2,537	2,178	267	64
Purchase of goods and services:				
related company (goods)related company	59,189	58,501	(6,133)	(6,476)
(management fee) - related company	3,925	4,192	(671)	(1,200)
(information technology charges)	12,057	11,705	(173)	(347)
- other related party (rental)	9,180	10,028	-	_
Others (interest):				
- immediate holding company	464	375	(41)	(30)
- intermediate holding company	469	600	(1)	(28)
· · · · · · · · · · · · · · · · · · ·	85,284	85,401	(7,019)	(8,081)

The amounts receivable from or payable to related parties are unsecured, non-interest bearing and carry credit terms between 30 to 120 days. Of the RM 267,000 due from related parties, RM 35,000 was overdue by more than 30 days but has been settled subsequently.

15. Changes in Contingent Liabilities or Contingent Assets

There were no changes in contingent liabilities or contingent assets since the quarter ended December 31, 2014 and up to February 26, 2015.



(Incorporated in Malaysia)

QUARTERLY REPORT

Quarterly report on consolidated results for the financial quarter ended December 31, 2014.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

16. Capital Commitments

Authorized capital commitments not provided for in this interim financial report as at December 31, 2014 are as follows:

Contracted	RM'000 1,723
Not contracted	20,946
Analysis des C. Hea	22,669
Analyzed as follows:	
- Property, plant and equipment	22,669

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QUARTERLY REPORT

Quarterly report on consolidated results for the financial quarter ended December 31, 2014.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD – TWELVE MONTHS ENDED DECEMBER 31, 2014

(II) Compliance with Appendix 9B of the Listing Requirements

1. Review of Performance

Compared to the fourth quarter 2013, net sales from continuing operations grew strongly by 8.1% from RM 1.28 billion to RM 1.38 billion in the same quarter of 2014, whilst net sales from continuing operations increased by 5.3% compared to the third quarter 2014, which recorded sales of RM 1.31 billion. For the full year 2014, net sales from continuing operations of the Group grew by 5.0% from RM 5.09 billion in 2013 to RM 5.34 billion in 2014. As in previous periods, the sales growth was driven by the Group's existing clients, whilst new clients especially in the Healthcare business have additionally contributed to the growth.

Compared to the year 2013, operating costs increased mainly due to increased rental costs for the new Healthcare distribution center and office rental, whilst the financing costs reduced for the year-to-date period due to the Group's increased cash balances.

Profit before tax for the year 2013 was positively impacted by the sale of the Group's property and the disposal of DKSH Transport Agencies (M) Sdn. Bhd., which resulted in extraordinary gains of RM 97.3 million and RM 8.6 million respectively. Therefore, profit before tax from continuing operations decreased by 57.8% from RM 190.4 million in 2013 to RM 80.4 million in 2014. After elimination of the extraordinary gains in 2013, the profit before tax performance declined marginally by 4.8% from RM 84.5 million in 2013 to RM 80.4 million for the full year 2014, mainly due to subdued performance in higher margin businesses and the additional rental costs for offices and the distribution center in the Logistics segment. Profit after tax declined by 65.0% from RM 171.2 million to RM 59.9 million, again due to the extraordinary gains in 2013. After elimination of these extraordinary gains, the profit after tax declined by 3.4% from RM 62.0 million to RM 59.9 million.

Comments to the Performance of the Business Segments

Marketing and Distribution segment

Under the segment Marketing and Distribution, the Group provides the full range of services. The service portfolio ranges from marketing and sales, to distribution and logistics, invoicing and credit control, handling of inventory and trade returns and other value added services.

Compared to the fourth quarter 2013, net sales advanced by 5.8% from RM 566.9 million to RM 599.5 million in the same quarter of 2014, whilst net sales also advanced by 2.2% compared to the third quarter 2014, which recorded sales of RM 586.4 million. For the full year 2014, segmental net sales grew by 5.6% from RM 2.27 billion in 2013 to RM 2.40 billion in 2014. Organic sales growth of the Group's existing clients was the driver for growth in this segment.

Compared to the very strong operating result in the fourth quarter 2013, the operating result for this segment declined by 2.7% from RM 61.4 million in 2013 to RM 59.8 million in the same period of 2014, due to a comparatively higher sales contribution of lower margin products in 2014.



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Quarterly report on consolidated results for the financial quarter ended December 31, 2014.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Logistics segment

Under the segment Logistics, the Group provides supply chain services ranging from warehousing and distribution, to order processing and sales collections. Sales and marketing services for clients in this segment are generally not provided by the Group, but are mostly run by the clients. The businesses represented under this segment include the Healthcare business and supply chain focused parts of the Consumer Goods business.

Compared to the fourth quarter 2013, net sales grew by a strong 10.3% from RM 692.5 million to RM 763.7 million in the same quarter 2014, whilst net sales from continuing operations increased by 7.6% compared to the third quarter 2014, which reported sales of RM 709.5 million. For the full year 2014, segmental net sales from continuing operations grew by 4.7% from RM 2.75 billion in 2013 to RM 2.88 billion in 2014. Sales of the Group's existing clients in the Healthcare business was the driver for growth in this segment, whilst new business development resulting in new services for existing clients, as well as new clients, has further supported growth.

The operating result from continuing operations of this segment grew strongly by 13.3% from RM 19.8 million in 2013 to RM 22.4 million in the full year 2014 based on a strong performance in the Healthcare business.

Others segment

This segment consists most notably of the Famous Amos chocolate chip cookie retail chain, as well as central overheads including rental.

Compared to the fourth quarter 2013, net sales declined by 3.7% from RM 17.7 million in the fourth quarter 2013 to RM 17.1 million in the same quarter of 2014, whilst net sales grew by 12.5% compared to the immediately preceding third quarter 2014, which recorded net sales of RM 15.2 million. For the full year 2014, segmental net sales declined by 1.3% from RM 62.0 million in 2013 to RM 61.1 million for the full year 2014 based on a challenging retail market environment, which affected the sales for Famous Amos. Furthermore, Famous Amos has continued the expansion of its retail footprint and as at the end of the fourth quarter of 2014 operates 95 outlets nationwide.

The operating result for this segment declined substantially from RM 105.1 million in 2013 to RM 0.9 million for the full year 2014. The drop in operating results is a consequence of the sale of the Group's property in the fourth quarter 2013, a reduction in corresponding rental income in this segment after the sale, as well as continued investments in the retail footprint and infrastructure of Famous Amos to secure further sales growth.

2. Material Changes in Profit before Taxation for the Current Quarter as compared to the Immediate Preceding Quarter

There were no material items that have affected the performance of the fourth quarter of 2014 compared to the third quarter of 2014.



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QUARTERLY REPORT

Quarterly report on consolidated results for the financial quarter ended December 31, 2014.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

3. Prospects

The Group takes a generally positive outlook on 2015. This is mainly due to new business development, resulting in various sizeable new clients which are expected to support the underlying sales growth of the existing client base. The investments the Group has undertaken in distribution centers in 2014 and the move to the new offices mid 2015 are therefore important and timely to support this growth.

The Group is well prepared for the implementation of the Goods and Services Tax (GST) on April 1, 2015. The implementation of the tax is however expected to create stronger seasonality patterns than in other years. With this, the Group expects stronger sales before the implementation of GST which should positively affect the first quarter of 2015. Sales are further expected to be softer for the months immediately after the GST implementation and are expected to normalise in the latter part of 2015.

Separately, the client and customer portfolio remains well diversified and supported by a strong sales, marketing and distribution infrastructure with a capillary distribution reach. With a scalable business model, the Group offers a comprehensive portfolio of services along the entire value chain, customized and tailor-made to clients' specific needs. Furthermore, operational risk management processes and controls, supported by an industry leading IT system, continue to support the existing businesses as well as new clients.

Two market trends additionally support a positive medium-to-long-term outlook for the Group. Firstly, the growing middle class in Malaysia supports the demand for consumer goods and healthcare products. Secondly, manufacturers increasingly focus on core competencies and seek specialized service providers in order to grow the market for and with them.

4. Variance of Actual Profit from Forecast Profit

The Group did not issue any profit forecast.

5. Taxation

			Twelve	Twelve
	Quarter ended	Quarter ended	months ended	months ended
	December	December	December	December
	31, 2014	31, 2013	31, 2014	31, 2013
	RM'000	RM'000	RM'000	RM'000
Current year	6,236	5,928	21,060	20,806
Deferred tax	(305)	(2,220)	(556)	(1,532)
	5,931	3,708	20,504	19,274

The effective tax rate for the quarter ended December 31, 2014 remains above the statutory rate due to non-deductible expenses and is comparable to earlier quarters of 2014. The effective tax rate for the quarter and twelve months ended December 31, 2013 was lower compared to the similar periods ended December 31, 2014 due to non-taxable income relating to disposal of the Group's property in 2013 and reversal of Deferred Tax Liability on the revaluation of disposed property.



(Incorporated in Malaysia)

QUARTERLY REPORT

Quarterly report on consolidated results for the financial quarter ended December 31, 2014.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

6. Status of Corporate Proposals Announced

There were no corporate proposals announced but not completed as at February 26, 2015.

7. Group Borrowings and Debt Securities

As at December 31, 2014 RM'000

Short Term Borrowings

Unsecured and fully denominated in Ringgit Malaysia:

- Advances from holding companies

8. Disclosure of Derivatives

	Contract / Notional	
	Value	Fair Value
Type of derivatives	31/12/2014	31/12/2014
	RM'000	RM'000
Foreign exchange contracts		
- less than 1 year	13,868	13,947
Total	13,868	13,947

Foreign currency transactions in Group companies are accounted for at exchange rates ruling at transaction dates. Foreign currency monetary assets and liabilities are translated at exchange rates ruling at the date of the statement of financial position, unless hedged by forward foreign exchange contracts when the rates specified in such forward contracts are used. Exchange differences arising from the settlement of foreign currency transactions and from the translation of foreign currency monetary assets and liabilities are included in the statement of comprehensive income.

Future liabilities in foreign currencies are covered by forward-purchased currencies from reputable banks when their amounts and due dates are known. Forward hedges are exclusively used for bona-fide and documented trade transactions and not for speculative purposes in line with the DKSH Treasury policy.

The Group's open foreign exchange contracts have been fair valued using the current market rates as at December 31, 2014 resulting in a unrealized derivative gain of RM 0.1 million. In total, an unrealised loss on derivative contracts amounting to RM 0.1 million has been charged to the statement of comprehensive income for the twelve months ended December 31, 2014 representing the loss for the four quarters to date as well as reversal of the unrealized gain on derivatives of RM 0.2 million as at December 31, 2013.

9. Changes in Material Litigation

There is no material litigation as at February 26, 2015.



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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

10. Dividend Proposed or Declared

There was no dividend declared or recommended for the current financial period ended December 31, 2014.

11. Earnings Per Share

- (a) The earnings used as the numerator in calculating basic and diluted earnings per share for the quarter under review and for the twelve months ended December 31, 2014 are RM 17,277,000 and RM 59,911,000 respectively.
- (b) The weighted average number of ordinary shares used as the denominator in calculating basic and diluted earnings per share for the quarter under review and for the twelve months ended December 31, 2014 is 157,658,076.

12. Disclosure of Realised and Unrealised Profits

	Current Financial Year	As at the end of preceding Financial Year
	December 31, 2014	December 31, 2013
	RM'000	RM'000
Total retained profits of DKSH Holdings (Malaysia) Berhad and its subsidiaries:		
- Realised	302,421	285,715
- Unrealised	2,434	2,402
	304,855	288,117
Less : consolidated adjustments	(13,462)	(21,162)
Total group retained profits as per financial statements	291,393	266,955

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

13. Comparatives

The following comparatives were restated to conform to the current year's presentation:

Statement of Comprehensive Income for the twelve months ended December 31,	As previously		
2013	stated	Restatement	As restated
Developed	RM'000	RM'000	RM'000
Revenue	5,079,177	6,446	5,085,623
Other operating income	109,303	(6,446)	102,857
Segment Report for the twelve months ended December 31, 2013 Revenue			
- Marketing & distribution services	2,266,970	5,406	2,272,376
 Logistics Services-continuing operations 	2,750,255	1,040	2,751,295
 Logistics Services-discontinued operations 	18,305	_	18,305
- Others	61,952	_	61,952
- Elimination	(18,305)	_	(18,305)
Total Revenue	5,079,177	6,446	5,085,623

With effect from January 1, 2014, income from value added services which was previously recognized as part of Other Operating Income was re-classified to Revenue. The restatement of 2013 figures was to ensure comparability and does not have an impact on the financial results, or the earnings per share, of the financial year.

By Order of the Board

Andre' Chai P'o-Lieng (MAICSA 7062103) Company Secretary

Chew Ann Nee (MAICSA 7030413) Company Secretary

Petaling Jaya 26 February 2015